

# ARE YOU SICK & TIRED Of Your Salon Staff 'Holding You Hostage?'

*Finally available...* here are the simple but powerful tools that will ensure you hire the RIGHT staff the FIRST time round!

**"I accidentally hired a drug addict and a compulsive liar"**

"Before I met David Osborne, I was having real problems finding the right staff for the admin team. In fact, the two previous staff I hired presented wonderfully (I thought) but one turned out to be a drug addict, and the other a compulsive liar. They turned my office and my team upside down, it really was awful and I'm still frustrated with the massive problems they caused. David's amazing in-depth assessment tools just helped me to hire an absolutely perfect office manager, with skills I never dreamed of. I would NOT hire another person without David's help, and neither should you. If you want fantastic staff without stress you MUST get hold of his pack."

*Jill Groves, Director of Worldwide Salon Marketing*



## Profitable Personnel for Salon Owners

*By David Osborne, Australia's #1 Staff Finder*

### SPECIAL OFFER

#### The Profitable Personnel Pack for Salon Owners Contains:

##### **Position Profile to Identify Candidates Who Will Build Your Business.**

A document that reveals exactly the behaviours you should be looking for in your new employee so that they build your business, and make your life less stressful whilst you become wealthy.

##### **Done For You Advertisements to Attract a Flood of Candidates.**

Templates of ready to go advertisements – you just have to place the advertisements in the categories I tell you to in this module.

##### **Where to Place My Advertisement to Ensure Maximum Applications.**

A document that shows you exactly where to place your advertisements to get a flood of applicants.

##### **Resume Vetting Tool to Identify Who is Truly Your Potential New Employee.**

A resume checking tool that will allow you to quickly and accurately vet any resume.

##### **Selection Criteria to Vet the Candidates for Their Commitment.**

A document you send to find out if the candidate is committed and has the appropriate experience in each of the key areas that are vital to growing your business.

##### **Phone Screening Tool to Assess Candidates For Their Suitability.**

A tool you use to assess the validity of the information supplied in the resume and the selection criteria.

##### **Reference Checking Forms to Validate the Candidate's Evidence.**

A tool you use to collect crucial evidence to validate or negate the candidate's previous experience claims.

##### **One to One Meeting Tool to Assess Appearance and Presentation.**

A tool you use during the interview to collect crucial evidence to validate or negate the candidate's claims.

*Please turn the page for your Special Offer*

FAX ORDER TO 08 9388 9630

**Final Interview Tool to Make Great Hiring Decisions**

A document that ensures you make the correct choice.

**Difficult Decision Making Tool for Choosing Between Two Great Candidates.**

A document that ensures you make the correct choice between two close candidates.

**Your Contract to Ensure You Have a Clear Working Arrangement**

A document that is critical in clarifying the working arrangement.

**CD # 1: How to Conduct Your Phone Screen**

Listen and learn how to quickly and simply find out if the candidate is appropriate to move on through your selection process.

**CD # 2: How to Conduct Your Reference Checks**

Listen and learn how to quickly and simply find out if the information the candidate has supplied is valid.

**CD # 3: How to Conduct Your First One to One Meeting**

Watch and learn how to not fall into the appearance trap and make a candidate's appearance work you.

**CD # 4: How to Conduct The Final Interview**

Watch and learn how to not conduct an interview and then how to conduct a final interview.

**Take Advantage of our Special Offer:**

**For The First 50 Orders - FREE BONUS GIFTS Valued at \$795**

**Bonus # 1:** A 30 Minute Coaching Session With David To Help You Implement the Recruitment Strategies.... **Valued at \$345**

**Bonus # 2:** A Psychometric Test for Your Favourite Three Candidates and My Personal Report on Which Candidate I Believe Will Be Best to Employ.... **Valued at \$450**

Total Price \$697.00, plus \$25.00 P&H

**Total Amount You Pay: \$722.00**

Your Name: \_\_\_\_\_ Salon Name: \_\_\_\_\_

Address: \_\_\_\_\_

Suburb: \_\_\_\_\_ State: \_\_\_\_\_ Post/Zip Code: \_\_\_\_\_

PH: \_\_\_\_\_ Email Address: \_\_\_\_\_

Please charge \$722.00 to my Mastercard / Visa / Amex (Please circle which option)

Card No: \_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_ Security Code: \_\_\_\_\_

Name on Card: \_\_\_\_\_ Exp Date: \_\_\_\_\_

Signature of cardholder: \_\_\_\_\_

**IMPORTANT NOTICE:** Please complete all details as listed above for credit card payment including email address and Security Code. Your payment is not able to be processed without these details.

**FAX ALL TWO PAGES TO 08 9388 9630**

Fax to Worldwide Salon Marketing on 08 9388 9630 OR Phone 08 9381 6621

**Special Note:** If you are concerned about faxing your order form with your c/c details on it please phone our Admin Coordinator Sally Hay to place your order on 08 9381 6621.

**FAX ORDER TO 08 9388 9630**